**Iynas-Akraa**

Iynas is a Business Development Executive for Dubai Carbon – a role that sees him curate new business prospects, strengthen relationships with existing clients, manage sponsorship transactions, and participate in the firm’s strategic communication planning.

He brings to his role a decade of success in the renewable energy domain, where he has established relationships with public and private sector entities regionwide, and has been involved in a portfolio of renewable energy products worth over AED 6 million.

Iynas has experience in turnkey project management – from tendering to handover. He is also an expert in developing successful sales and marketing programmes, and co-ordinating the introduction of new products and services to meet client needs.

He has earned his Master’s degree in Finance and Financial Institutions from the Lebanese University, and also holds a Bachelor’s degree from the same university. He has successfully earned his Prince2 foundation certificate, and accreditations in Energy Efficiency Paths One and Two from Schneider Universities.